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ANNUAL AUDITED REPORT **FORM X-17A-5 PART III** 

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SEC FILE NUMBER

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

A. REGISTRANT IDENTIFICATION  NAME OF BROKER-DEALER: FIRST HONOLULU SECURITIES, INC.  ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  FIRM I.D. NO.  900 FORT STREET MALL, SUITE 950  (No. and Street)  HONOLULU  HI  96813  (City)  (State)  (Zip Code)  NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT SHERLIN LEE  (808) 523-9422	REPORT FOR THE PERIOD BEGINNING_	APRIL 1, 2006	_ AND ENDING_	MARCH 31, 2007
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)    POO FORT STREET MALL, SUITE 950	A. REG		ATION	MNUDU/ 1
HONOLULU	NAME OF BROKER-DEALER: FIRST I	HONOLULU SECURIT	TES, INC.	OFFICIAL USE ONLY
(No. and Street)  HONOLULU  HI  96813  (City)  (State)  (Zip Code)  NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT SHERLIN LEE  (Area Code - Telephone Numb  B. ACCOUNTANT IDENTIFICATION  INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*  LATHAM, DAVID E.  (Name - if individual, state last, first, middle name)  735 BISHOP STREET, SUITE 432, HONOLULU, HI  96813  (Address)  (City)  (State)  PROCESSED  PROCESSED  THOMSON FINANCIAL	ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not use P.O. Bo	x No.)	FIRM I.D. NO.
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CHECK ONE:  Certified Public Accountant  Public Accountant  Accountant not resident in United States or any of its possessions.  PROCESSED  NOV 0 5 2007  THOMSON FINANCIAL				
Certified Public Accountant  Public Accountant  Accountant not resident in United States or any of its possessions.  PHOCESSED  NOV 0 5 2007  THOMSON FINANCIAL	(Address)	(City)	(State)	(Zip Code)
Public Accountant  Accountant not resident in United States or any of its possessions.  THOMSON FINANCIAL	CHECK ONE:			BBUCESSED
Accountant not resident in United States or any of its possessions.  THOMSON FINANCIAL	☑ Certified Public Accountant			
- FINANCIAL	☐ Public Accountant		<	NOV 0 5 2007
FOR OFFICIAL USE ONLY	Accountant not resident in Unite	d States or any of its posses	sions.	
		OR OFFICIAL USE ON	ILY	FINANCIAL

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

# OATH OR AFFIRMATION

Ĭ, _	SHERLIN LEE	, swear (or affirm) that, to the best of
mv	knowledge and belief the accompanying financial s	tatement and supporting schedules pertaining to the firm of
,	FIRST HONOLULU SECURITIES, I	
of_	MAY 18,	, 20_07, are true and correct. I further swear (or affirm) that
neit	ther the company nor any partner, proprietor, princi	pal officer or director has any proprietary interest in any account
clas	ssified solely as that of a customer, except as follow	s:
	· · · · · · · · · · · · · · · · · · ·	
	MINIBITE.	•
	*OTARA OLIMINA	
	THIN I PO	This !
11	OTAGO	Signature
3		Signature
=	<b>★:</b>	CHIEF FINANCIAL OFFICER
=	CUELIC E	Title
7	Manie Comment	1
	Caristan Kan	
	MUNITY Public - STATE OF HAW	`AII
Му	Commission Expires: 4/29/20	·/
	is report ** contains (check all applicable boxes):	<del></del>
X	(a) Facing Page.	
	(b) Statement of Financial Condition.	•
X	(c) Statement of Income (Loss).	,
	(d) Statement of Changes in Financial Condition.	
X	(e) Statement of Changes in Stockholders' Equity	
(X)	(f) Statement of Changes in Liabilities Subordinat	ed to Claims of Creditors.
X X	(g) Computation of Net Capital.	nuissante Duranant to Bulla 16-2-2
X	<ul><li>(h) Computation for Determination of Reserve Rec</li><li>(i) Information Relating to the Possession or Cont</li></ul>	•
X		ation of the Computation of Net Capital Under Rule 15c3-1 and the
М		Requirements Under Exhibit A of Rule 15c3-3.
		idited Statements of Financial Condition with respect to methods of
	consolidation.	duted Statements of I maneral Condition with respect to methods of
X	(l) An Oath or Affirmation.	t .
ā	(m) A copy of the SIPC Supplemental Report.	
X		ound to exist or found to have existed since the date of the previous audit.
_	( )	,

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

### SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C.

ANNUAL AUDIT REPORT

DATE: March 31, 2007

# FIRST HONOLULU SECURITIES, INC. (Name of Respondent)

900 Fort Street Mall, Suite 950, Honolulu, Hawaii 96813 (Address of principal executive office)

Sherlin Lee Chief Financial Officer First Honolulu Securities, Inc. 900 Fort Street Mall, Suite 950 Honolulu, Hawaii 96813

(Name and address of person authorized to receive notices and communications from the Securities and Exchange Commission)

# AUDITED FINANCIAL STATEMENTS AND OTHER FINANCIAL INFORMATION YEAR ENDED MARCH 31, 2007

### <u>Contents</u>

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#### INDEPENDENT AUDITOR'S REPORT

To the Stockholders of First Honolulu Securities, Inc. Honolulu, Hawaii

I have audited the accompanying Statement of Financial Condition of First Honolulu Securities, Inc., as of March 31, 2007, and the related statements of operations, changes in stockholders' equity, changes in liabilities subordinated to claims of creditors and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with generally accepted auditing standards. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of First Honolulu Securities, Inc., as of March 31, 2007, and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principles.

My audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the schedules on pages 10 through 13 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

(Doed / Lathan

May 18, 2007

# STATEMENT OF FINANCIAL CONDITION MARCH 31, 2007

# **ASSETS**

Current assets:			
Cash deposited in bank and on hand		\$	40,400
Stock and bond inventory at market value	ie		1,013,317
Receivable from clearing broker			3,416
Accrued interest on bond inventory			8,305
Prepaid expenses			7,168
Total current assets			1,072,606
Property and equipment: Net of accumula depreciation of \$33,924	ated		7,797
Other assets:			
State security deposit	5,979		
Rental deposit	3,965	_	9,944
Total assets		<b>\$</b> =	1,090,347
LIABILITIES AND STO	CKHOLDLERS' E	QUITY	
Current liabilities:			
Accounts payable and accrued expense	s	\$	18,738
Commissions payable		•	32,835
Loan payable to clearing broker			490,376
Total current liabilities		_	541,949
Stockholders' equity: Capital stock, \$0.1 par value; 20,000 sha authorized; issued 11,000 shares, of when the stock is the stock in the stock in the stock in the stock in the stock is the stock in the			
6360 shares are in the treasury			1,100
Additional paid-in capital			56,666
Retained earnings			794,749
Less: Cost of treasury stock		_	(304,117)
Total stockholders' equity		_	548,398
Total liabilities and stockholders'	equity	\$_	1,090,347

# STATEMENT OF OPERATIONS YEAR ENDED MARCH 31, 2007

Revenues:		
Commissions and net investment gains and losses	\$	735,042
Interest	_	40,471
	_	775,513
Expenses:		
Commissions, employee compensation and benefits		549,483
Interest		25,742
Depreciation		2,699
Rent		59,046
Other operating expenses	<del></del>	183,941
	_	820,911
Net loss before income tax		(45,398)
Income tax benefit	_	(3,014)
Net loss	\$	(42,384)

# STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY YEAR ENDED MARCH 31, 2007

	Capital Stock	Additional Paid-In Capital	Retained Earnings	Treasury Stock	Total Stock- holders' Equity
Balance at April 1, 2006	1,100	56,666	837,133	(304,117)	590,782
Net loss			(42,384)		(42,384)
Balance at March 31, 2007	\$1,100_	\$56,666_\$	794,749 \$	(304,117) \$	548,398

# STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF CREDITORS YEAR ENDED MARCH 31, 2007

Balance, March 31, 2006	\$ -0-
Balance, March 31, 2007	\$ -0-

# STATEMENT OF CASH FLOWS YEAR ENDED MARCH 31, 2007

Cash flows from operating activities: Cash received from customers Cash paid to suppliers and customers Interest received	755,104 (755,614) 40,471	
Net cash provided by operating activities		\$ 39,961
Cash flows from investing activities: Purchase of fixed assets Decrease in loans to stockholder	(5,666) 585	
Net cash used by investing activities		\$ (5,081)
Net increase in cash and cash equivalents		34,880
Cash and cash equivalents at April 1, 2006		 5,520
Cash and cash equivalents at March 31, 2007		\$ 40,400
For purposes of the statement of cash flows, the company considerable all highly liquid debt instruments (not inventory) with maturities of three months or less to be cash equivalents.  Reconciliation of Net Income to Net cash Used by Operating Activities	ders	
Net Loss		\$ (42,384)
Adjustments to Net Income to Reconcile Net Income To Net Cash Provided by Operating Activities: Depreciation Increase in inventory and accrued interest Decrease in accounts receivable Increase in prepaid expenses Increase in current liabilities	2,699 (49,397) 20,243 (4,144) 112,944	
Total adjustments		 82,345
Net cash flows used by operating activities		\$ 39,961

### SEE NOTES TO FINANCIAL STATEMENTS

#### FIRST HONOLULU SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2007

#### 1. Organization and Nature of Business.

The Company is a broker-dealer registered with the Securities and Exchange Commission (SEC) and is a member of the National Association of Security Dealers (NASD). The Company is engaged primarily in the brokerage, investment advisory and asset management business in the State of Hawaii, with a subsidiary office in Chicago, Illinois.

The Company promptly transmits all funds and delivers all securities received in connection with its activities as a broker-dealer, to its clearing broker, and does not otherwise hold funds or securities for, or owe money or securities to, customers. Accordingly, its minimum net capital requirement is \$100,000.

#### 2. Significant Accounting Policies.

#### Basis of presentation:

The financial statements have been prepared in conformity with generally accepted accounting principles. In preparing the financial statements, management is required to make estimates and assumptions that affect reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could defer significantly from these estimates.

Material estimates that are particularly susceptible to significant change in the near-term relates to the determination of the value of marketable securities held in inventory, marketable securities are valued at market values which can change substantially as the market reacts to changed circumstances. Management believes that such estimates have been appropriately established.

#### <u>Security\_transactions:</u>

Securities transactions in regular-way trades are recorded on the trade date with related commission income and expense reported on a trade date basis. Investment advisor fees are received quarterly and recognized as income on a quarterly basis.

#### FIRST HONOLULU SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2007

#### Inventory:

Marketable bonds and securities are carried at market value, with unrealized gains and losses reflected in income, are held by the clearing broker, and are collateral for the margin loan from the clearing broker (see Note 1, Notes to Financial Statements).

### Property, equipment and depreciation:

Property and equipment are stated at cost.

Depreciation of leasehold improvements, furniture and equipment is computed using the straight-line method over the estimated useful lives of the assets, ranging from four to five years. Depreciation is also provided under the modified accelerated cost recovery system (MACRS).

#### Income taxes:

There are no timing differences. Therefore, no deferred income taxes have been provided.

#### Cash and cash equivalents:

The Company considers all short-term investments with an original maturity of three months or less that are not required to be segregated under Federal or other regulations to be cash and cash equivalents.

#### Concentrations of credit risk:

The Company is engaged in various trading and brokerage activities in which counterparties primarily include broker-dealers, banks, and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the credit worthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

#### 3. Net Capital Requirements.

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c-3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At March 31, 2007, the Company had net capital of \$360,381, which was \$260,381 in excess of its required net capital of \$100,000. The Company's ratio of aggregate indebtedness to net capital was 1.50 to 1.

#### FIRST HONOLULU SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2007

#### 4. Leases.

The Company's main office is in Honolulu, Hawaii. They have a lease for that office which expires on July 31, 2009. The Company also leases office space in Chicago, Illinois. That lease expires on February 28, 2009. In addition to the basic lease rent, the Company pays other costs associated with their office. The annual minimum lease payments are listed below.

					<u>Honolulu</u>	<u>Chicago</u>	<u>Total</u>
April	1,2007	-	March	31,2008	47,485	7,432	54,917
April	1,2008	-	March	31,2009	47,485	6,999	54,484
April	1,2009	-	July	31,2009	15,828	-0-	15,828

#### 5. Transfer of Stock Ownership.

If any stockholder during his lifetime shall desire to sell his shares of stock of the Company, the Company shall have the first right of exercise of the option to purchase the stocks, except that as to shares owned by any director of the Company, the restrictions and procedure shall not apply as to any transaction between any of the Directors. Upon the death of any stockholder, the Company shall purchase all, and not less than all, of the deceased stockholder's shares of stock of the Company then owned by such stockholder at book value.

#### 6. Income Tax and a Net Operating Loss Carryforward.

The Company had a net operating loss carryforward of \$30,544 on April 1, 2006, for Federal income tax purposes and none for the state of Hawaii. There was net loss of \$49,106 for federal tax purposes and a loss of \$38,057 for Hawaii state taxes for the year ended March 31, 2007. This resulted in a remaining net operating loss carryforward of \$79,650 for Federal taxes and none for Hawaii state income tax. The loss carryforward may be used to offset future taxable income. The state tax loss was carried back to offset taxable income from the prior tax year which resulted in a refund of \$3,014 for Hawaii state income tax and no federal income tax for the year ended March 31, 2007.

### Related Party Transactions.

Related party transactions during the year ended March 31, 2007 were as follows:

A loan of \$585 was receivable from a stockholder at April 1, 2006. During fiscal 2007 the entire balance of \$585 was paid.

# SUPPLEMENTAL INFORMATION

# COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1 MARCH 31, 2007

Total capital (from Statement of Financial Condition) Less: Leasehold improvements, furniture and	\$	548,398
equipment and other assets	_	25,008
Net capital before haircuts on securities positions	\$	523,390
Haircuts on securities		163,009
Net Capital	\$_	360,381
Computation of basic net capital requirement:		
Minimum net capital required (6-2/3% of aggregate indebtedness)	\$	36,130
Minimum dollar net capital	\$_	100,000
Net capital requirements (greater of above amounts)	\$	100,000
Excess of net capital	\$	260,381
Computation of aggragate indebtedness: Aggregate indebtedness	\$	541,949
Percentage of agregate indebtedness to net capital		150%
Toronkage or agregate indeptedness to het capital	_	15078

#### SUPPLEMENTAL INFORMATION

# COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS PURSUANT TO RULE 15c3-3

### MARCH 31, 2007

Credit balance in customers' security accounts	\$ -0-
Debit balance	-0-
Reserve computation: Excess of total debts over total credits	None
Required deposit	None

There is no material difference between the corporation's computation included in Part II of form X-17 A-5 as of March 31, 2007 and the computation presented.

#### SUPPLEMENTAL INFORMATION

INFORMATION RELATING TO THE POSSESSION ON CONTROL REQUIREMENTS UNDER RULE 15c-3-3 MARCH 31, 2007

First Honolulu Securities, Inc. does not receive, directly or indirectly, or hold funds or securities for, or owe funds or securities to, customers and does not carry accounts of, or for, customers.

#### **SUPPLEMENTAL INFORMATION**

# STATEMENT PURSUANT TO RULE 17a5(d)(4)

### FOR THE YEAR ENDED MARCH 31, 2007

Net capital per respondent's most recent X-17A-5, Part II	t	\$	362,007
Adjustment for:			
Increase in: Payroll tax expense Income tax refund Non allowable assets Haircuts on securities	1,569 2,763 (2,763) 57		(1,626)
Total Adjustments			(1,626)
Net capital per audited financial statements		\$ <u></u>	360,381

